

Dear Z-Band Customer,

This letter serves to advise you that there will be an increase of up to 5% on certain Z-Band® related hardware and software products to be put into effect February 15th, 2020. We take satisfaction in our ability to have consistently maintained or lowered our prices on the majority of our products for the last 4 years. With that said, increases in both manufacturing and operations have forced us to reevaluate our current pricing model.

Z-Band is committed to improving quality and adding the features you want, while maintaining a competitive price in the industry. As such, we will continue to reevaluate our products and suppliers to ensure that we are offering the most competitive prices available.

All orders made before February 15th, 2020 will be honored with the current price, so we recommend that you submit your purchase orders and commit to take delivery on or before that timeframe.

Z-Band greatly appreciates your continued business and support through this time of growth and change. If you have any further questions or concerns regarding this price increase, please do not hesitate to reach out. Our team is more than happy to discuss this situation with you.

Sincerely,

Jacque Brissette
President & CEO
Z-Band Technologies