

Frontier Finds Value in Ease of Install

Scalability of Z-Band Video Distribution Solutions



Frontier
Communications
Corporation
(NASDAQ:FTR)

is one of the largest telecommunications service providers in the United States, with substantial market penetration in rural communities and small/medium sized towns and cities.

Frontier's Operations and Call Center in Allen, Texas manages the traffic and security of this Fortune 1000 Company's national communications network. Specialized telecommunications equipment and highly-trained engineers allow 24/7 monitoring, maintenance, and restoration of Frontier's networks and services.

Challenge

When Frontier's Operations and Call Center moved to its current location back in 2011, they needed a video distribution system that was less demanding on their IT department's time. The challenge: to find a simple to implement, relatively maintenance free and easily scalable solution that wouldn't break the bank. Initial bids for the project were well above budget.

Solution

With the "plug-and-play" aspect of its systems, Z-Band was the perfect solution to Frontier's challenge, and Frontier was

extremely impressed with the simplicity of the installation process.

Once the system was set up, there was no longer a need to spend time training employees on how to change the channels, and the IT department appreciated the ease with which they could carry out any expansions necessary.



St. Petersburg, Florida Installation, January 2016

"We greatly simplified our video system utilizing the Z-Band solution, eliminating the need of a separate coax network along with the hassles and cost associated with post-installation maintenance."

Micky Stateler, Supervisor
Network Operations Center; Video
Systems Designer/Installer

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Frontier installed the Z-Band system to send RF video signals and IP data simultaneously over one Category Cable to an 18-screen video wall. Each screen receives the RF digital signals for television broadcast as well as IP data signals for control and content on the wall. Employees are able to monitor news that may affect Frontier's communications systems as well as show internally-generated video content throughout the building to communicate Network Status and Typology, important company information, and training information.

Mickey Stateler, supervisor of Frontier's Network Operations Center, enjoyed working with the friendly and responsive staff at Z-Band, and says that they have been nothing but accommodating throughout the entire process.



Provo, Utah Installation, April 2014



Allen, Texas Installation, October 2011

Results

Five years since the first install, Frontier now has Z-Band systems implemented in five different locations across the United States.

Being the go-to guy for coordinating Z-Band installs within Frontier, Mickey appreciates the maintenance-free aspect. Due to the user friendliness of the system, Mickey is also able to communicate and direct the IT staff at Frontier's other locations during installs remotely. He feels comfortable recommending Z-Band's products because he has seen first-hand how the company delivers on its promise to customers: to provide state-of-the-art, easy to use video distribution solutions.